

## Clinical trials comparator and co-medication sourcing services

### Ensuring a reliable supply of comparator drug for your biosimilar or combination therapy

When testing drugs for life-threatening diseases such as cancer, it is unethical to deny patients established treatments. In these cases, the established treatment, known as a standard of care or co-medication (falling under the generic category of comparator), is given to all study subjects, and clinical investigators compare the performance of the investigational medicinal product (IMP) in combination with the standard of care. The objective is to determine whether this potential new combination offers better efficacy, tolerability, or preferably, both. The use of comparators is increasing due to increased competition, pressure to deliver better treatments, and the rise of combination therapies.

### Comparator sourcing services provide a consultative approach to strategic and tactical comparator sourcing across the entirety of your clinical trial

Our team can help you reduce risk through our contingency planning capabilities, deep understanding of market landscape opportunities and constraints, extensive network of strategic sourcing partnerships and suppliers, ability to ensure compliance with global and local requirements, and robust forecasting capabilities.



## Successful comparator sourcing starts with consideration of strategic sourcing options

Comparator and co-medication strategic sourcing options

Direct sourcing	Open market
Directly from the innovator	Sourcing from wholesalers

### SOURCING STRATEGIES

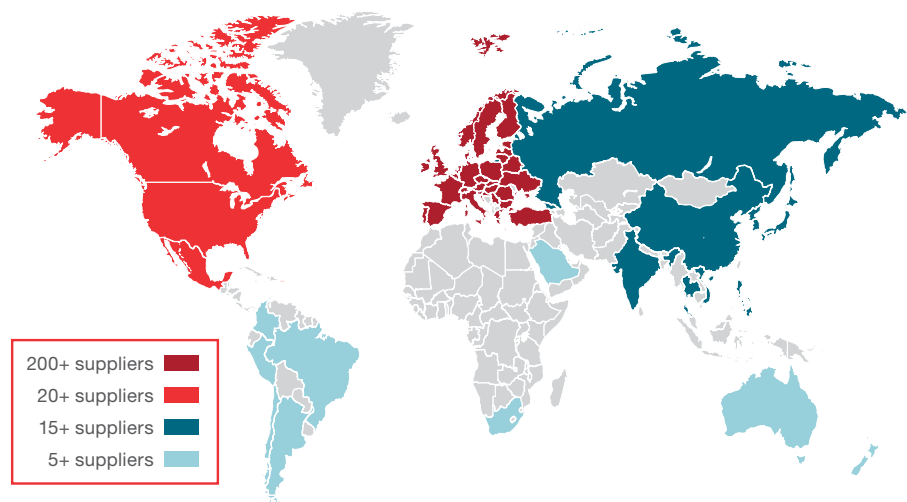
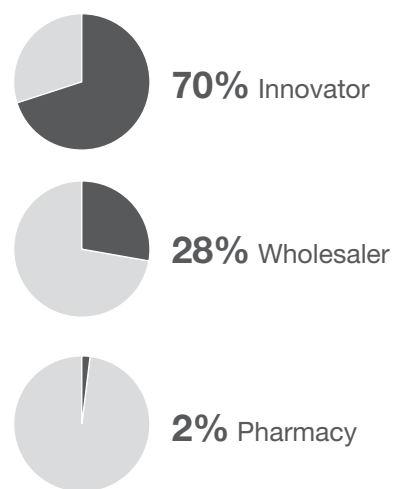
These two options can be applied geographically as follows:

Central sourcing	Local sourcing	Hybrid solution
Sourcing one presentation/formulation in one country for all countries involved in the trial	Sourcing a commercially available product in a given country, for use in the same country	Combining central and local sourcing (e.g., EU sourcing for use in the EU, US sourcing for use in the US)
		

Advantages of direct sourcing	Advantages of open market sourcing
<ul style="list-style-type: none"> <li>• Safest and shortest supply chain</li> <li>• Price stability during the trial</li> <li>• Good availability of documents for regulatory submission and logistics</li> <li>• Limited number of batches and best possible shelf life</li> <li>• Possibility of providing a matching placebo</li> </ul>	<ul style="list-style-type: none"> <li>• Attractive lead time for “off-the-shelf” products</li> <li>• Multiple sourcing options leading to better pricing</li> <li>• Disclosure of study details not required</li> <li>• Great option if innovator is not willing to supply directly</li> </ul>

## Where do we source?

Thermo Fisher Scientific has hundreds of sourcing options, including direct from innovators or generic manufacturers, and from wholesalers or pharmacies around the world. With more than 250 suppliers globally, we have unparalleled access to information about supplier options, shortages, packaging shifts, and other details that may impact the supply chain, resulting in reliable and cost-efficient sourcing.



**Ensure a reliable supply of comparator drug for your clinical trial.**  
**Contact your local Thermo Fisher Scientific representative today to learn more.**